

THE STOCK MARKET RECORD OF 1902.

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of bills against future cotton shipments. Gold exports came to an end with a shipment of \$10,000 in gold to Germany on August 7.

SEPTEMBER.

Money became the dominating factor this month. Very decided stringency developed forcing heavy liquidation in the stock market, and on Sept. 29 the severest break in prices since the Northern Pacific panic on May 9 of the previous year occurred. On the Stock Exchange money on call got as high as 35 per cent. on Sept. 29, the average figure at which loans were made gradually rising and amounting to 6 per cent. the first week, 8 per cent. the second week, 10 per cent. the third week and 16 per cent. in the week ending Sept. 26. The monetary stringency was caused by the usual fall demand for currency to move the crops, this demand being unusually active owing to the harvest abundance, and also by a constant drain of money from the banks into the United States Treasury for customs duties. Toward the end of the month money on time was hard to get and in most instances in addition to the legal rate of 6 per cent. a year a commission ranging from one-quarter of 1 per cent. to 1 per cent. was exacted. The liquidation in stocks was reflected in the cutting down of the loans of the Associated Banks to \$7,181,000 by Sept. 27 compared with \$10,000,000 on Aug. 30.

With a view of extending relief to the money market, the Secretary of the Treasury some of the money flowing into the Treasury bank to trade channels. On Sept. 13 he notified all the national banks throughout the country holding United States bonds not pledged as security for public deposits or for banknote circulation that if such banks would forward their bonds to the Treasury in amounts of \$50,000 or more he would designate them as "Government public depositories" and deposit with them Government funds to the par value of the bonds. It was estimated that about \$4,000,000 would thus be released. The Secretary also anticipated payment of the October interest on the public debt, aggregating about \$4,200,000. Later he took further action. He announced that he would continue to divert to the depository banks the full amount of the internal revenue and miscellaneous receipts of about \$500,000 a day for thirty or sixty days, or longer if necessary. He issued on Sept. 25 a circular announcing that the Department would prepay, beginning Oct. 1, the interest maturing on Government bonds after Oct. 1, 1902, up to and including July 1, 1903, at a rebate of two-tenths of 1 per cent. a month, this offer to remain open until Nov. 30, 1902. On Sept. 28 the Secretary gave notice that he would purchase on or before Oct. 15 any of the United States 5 per cent. bonds of 1904 at a price of 105 1/2.

It was the opinion of important banking interests that none of these measures would afford sufficient relief, and on Sept. 29 the Secretary announced his determination to accept, if necessary, securities other than United States bonds to secure Government deposits in the banks, taking the same general class of bonds permissible as investments for savings banks in the several States, each case to be considered by itself and the deposits on such collateral to be in no case in excess of 65 per cent. of the par value. He also announced that he proposed to allow the substitution of such bonds for part of the 2 per cent. Government bonds held as security for Government deposits, but only on condition that the United States bonds thus released should be used as a basis for the taking out of new circulating notes, the Secretary having had a large supply of notes printed in advance. He also stated that in the future banks would not be required to carry any cash reserve against Government deposits secured by United States bonds. With the Government deposits amounting to about \$130,000,000, it was argued that this decision would permit the banks to enlarge their general credits to that extent.

The Secretary's action turned the stock market on Sept. 29 into a demoralized condition had prevailed on the day preceding. Confidence was revived and a sharp upward reaction, almost as pronounced as the decline of the previous day, occurred. The coal strike continued throughout the month and was an additional adverse influence. An exceptionally severe decline took place in Louisville and Nashville stock, due to rumors that the minority stockholders would not get the same treatment as the majority.

Reflecting the stringent money conditions foreign exchange rates were weak, and about the middle of September imports of gold from Europe were announced. The amount, however, did not prove large aggregating only \$4,250,000, including \$2,500,000 of South African gold intercepted by the National City Bank while en route to London. A gold movement also started from Australia for San Francisco.

OCTOBER.

The anthracite coal strike, which had been in progress since May 12, came to an end this month, work being resumed at the mines on Oct. 23, as the result of an agreement for the appointment by President Roosevelt of a commission which would look into all matters relating to the strike. This agreement followed various conferences, including a visit of J. P. Morgan to Washington, where he talked with the President.

Monetary conditions also showed some improvement this month. Call rates, which had touched 35 per cent. early in the month on the Stock Exchange, and time rates, which had included the payment of commissions in addition to the legal 6 per cent., returned to about normal rates toward the end of the month, reflecting various measures taken by the Secretary of the Treasury to give relief to the money market. Following negotiations with a syndicate of bankers composed of the National City Bank, Farnham, Leach & Co., Harvey Fish & Sons, Fisk & Robinson and Vermilye & Co., the Secretary on Oct. 17 issued a circular announcing that he would buy United States 4 per cent. bonds of 1925 at 137 1/2 and interest to date of purchase. The result was that up to the close of the month \$15,443,000 of these bonds had been bought at the New York Sub-Treasury and \$21,885,000 released in payment for the same. Some bonds were also turned in at other Sub-Treasuries, the Secretary paying out in the aggregate about \$22,250,000 in the purchase of bonds. The Secretary on Oct. 18 also ordered prepayment without rebate of the interest falling due on Nov. 1 on the public debt, amounting to \$2,150,000.

There was a large increase in the outstanding volume of national bank notes during the month as the result of the action taken by the Secretary in September, permitting the substitution of municipal bonds in place of Government bonds held as security for United States deposits. A large amount of gold received on the Pacific Coast from Australia and from the Klondike was transferred to New York.

The result of these various measures was a material enlargement of the reserves of the banks. The money holdings of the Clearing House banks which on Oct. 11 were \$219,212,500, had increased by Nov. 1 to \$244,796,500 and the surplus reserve in the same period rose from \$1,527,350 to \$21,359,100, these calculations being on the old basis with an allowance of reserve against Government deposits the same as against the ordinary deposits. In the last week of October call money loaned at 3 1/2 to 4 1/2 per cent., but rose to 7 per cent. on Oct. 31 on a reflection of the preparations for November interest and dividend payments. On time, money loaned on Oct. 31 at 6 per cent. for all periods from sixty days to six months.

Despite the ending of the coal strike and the more favorable money situation, the stock market failed to reflect these changes. There was a temporary sharp upward movement, but later transactions fell to small proportions and prices sagged steadily. The weakness was ascribed to the strength of the foreign exchange market which resulted in the loss of gold exports starting at any time. These fears were intensified by advances in foreign discount rates. On Oct. 2 the Bank of England raised its rate of discount from 3 per cent. to 4 per cent. and the rate at which it had stood unchanged since February, to 4 1/2 per cent., and on Oct. 4 the Imperial Bank of Germany made a similar advance in its discount rate. There was also some apprehension as to what would be the result of the November election, and fears were entertained that the outcome of the anthracite coal strike would result in fresh demands being made on the part of labor.

NOVEMBER.

Heavy liquidation in stocks took place this month. At times so drastic was the movement that semi-panic conditions prevailed in the market. Banking interests admitted that they believed a period of liquidation was necessary, and, as was evident at the time, engaged the money market through their loaning operations. A number of important pools were under the necessity of unloading some, if not all, of their holdings of stocks.

It had been hoped by many Wall Street men that with the outcome of the November elections favorable and with the acute stringency in the money market relieved, an advance in prices would occur. They were disappointed, however, for the liquidation which had started in the previous month gained in volume after the election and many stocks registered their lowest prices of the year, up to that time, between Nov. 10 and Nov. 14. Foreign exchange rates continued high, threatening gold exports, and this was an influence in the market. A good deal of stress was laid in speculative quarters upon a speech delivered by J. A. Vanderlip, vice-president of the National City Bank of this city and a former Assistant Secretary of the Treasury, at a dinner of the Chamber of Commerce of Wilmington, Del., on Oct. 31, in which Mr. Vanderlip sounded "a conservative note of warning" and declared that "this was not a time for the expansion of bank credits." A similar attitude was shown in many other banking quarters.

There were some sharp recoveries in the stock market after the first half of the month and the tone of the market improved. A sensational advance in the stock of the Manhattan Railway Company carried its price from 132 on Nov. 12 to 158 on Nov. 24 and was largely responsible for the change in sentiment. The advance was accompanied by many rumors, which crystallized later in the official announcement that the Manhattan company had been bought by the Interborough Rapid Transit Company on the basis of guaranteed 7 per cent. dividends yearly after Jan. 1, 1906, the amount of Manhattan stock to be increased and the stockholders to have the right to subscribe to the new stock pro rata at par. Prior to this announcement rumor had intimated that there was to be a general stock exchange combination and that the New York Central and Pennsylvania railroads were involved in the plan. The fact that the deal was confined merely to the Manhattan and Interborough companies proved rather a disappointment and the market reacted.

Influence was also exerted by the fact becoming public that a serious difference had arisen between George C. Gould on the one side and Edwin Hawley and E. H. Harriman on the other, over a call for proxies in connection with the annual election of the Colorado Fuel and Iron Company, to be held under the jurisdiction of the court in December. Both sides issued statements, Mr. Gould saying that his name had been used without authority by the others when they issued a proxy call. The result appeared to be a triangular contest for the control of the company between Mr. Gould, Messrs. Hawley and Harriman and Chairman Osgood.

The Pennsylvania Railroad Company announced an advance of 10 per cent. in the wages of all employees permanently in the company's service east of Pittsburgh who were earning less than \$200 a month. It was estimated that this action would cost the Pennsylvania company several million dollars a year. The Western lines in the arrangement, which proved the forerunner of similar wage advances by other railroads, with talk that the roads would have to meet the increased expense by an advance in freight rates.

A further decline took place in the price of silver, which made a new low record in London on Nov. 27 of 21 1/16-1/16, an ounce. The factors in bringing about this further decline were reports that the British Government proposed the establishment of the Straits Settlements and the neighboring Malay States on a gold basis and that Mexico would also adopt the gold standard soon. Slam also closed her mint to the free coinage of silver.

While there was no acuteness to the money market, the money rates were not easy, and a number of large syndicate payments had to be provided for, including payments upon the new stock issues of the New York Central and the Baltimore and Ohio.

DECEMBER.

Monetary conditions continued this month an important element in the stock market situation. A new influence was exerted by the action of Germany and Great Britain, who were later joined by Italy, in taking measures virtually amounting to war, to enforce the payment of claims against Venezuela. Early in the month liquidation of stocks again gained in volume and on Dec. 12 there was a particularly violent break in prices in which new low records for the year were made in numerous cases. The shares of the United States Steel Corporation, which had been under steel selling pressure for some time, broke to 29 1/2 for the common and to 70 for the preferred. Other low record prices for the year, made on the same day, were Southern Pacific, 58; Rock Island, 33 1/2; compared with 56 1/2 on Nov. 12; Denver and Rio Grande, 48 1/2; Baltimore and Ohio, 92 1/2; Chesapeake and Ohio, 42 1/2; Erie, 28 1/2; Missouri, Kansas and Texas, 22 1/2; St. Louis and Southwestern, 24 1/2; Union Pacific, 35 1/2; Wabash preferred, 37; American Locomotive, 28 1/2; Anaconda, 80; International Paper, 65 1/2; International Steam Pump, 40.

A sudden change in the speculative situation took place on Dec. 15, when it was announced that a pool had been formed to loan \$50,000,000 at the market rate for money when an emergency should arise to make such action necessary, the managers of this pool being J. P. Morgan, James Stillman, president of the National City Bank, and George F. Baker, president of the First National Bank, and the subscribers to it, including, besides J. P. Morgan & Co., ten of the most important banks in the city. The tension in the money market relaxed almost immediately on this announcement, the call rate, which had been as high as 10 per cent. that day, closing at 4 per cent., with the average rate for the day about 6 per cent. Time money also relaxed, especially for the longer periods, lenders withdrawing their demands for a commission in addition to the legal 6 per cent. Six months money toward the end of December loaned as low as 5 1/2 per cent.

Money on call ran up again toward the close of the month, reflecting the preparations for the enormous January interest and dividend payments, the rate touching 15 per cent., but this failed materially to affect the stock market, which had made a sharp recovery immediately following the announcement of the \$50,000,000 pool. The general tone of the market continued strong to the close of the month, an additional favorable influence being exerted by the understanding that the Venezuela question would be relegated to The Hague Tribunal for settlement. It was the prevalent belief in Wall Street that the high call money rates would be merely temporary; that the money market would eventually have a comparative ease after the January payments were over, and that in any event the bankers' money pool would prevent the rates from running up to anything like panic figures. Special strength was shown by Amalgamated Copper, which touched 53 1/2 on Dec. 12 and which had risen to 64 1/2 by Dec. 31, also by Erie, which sold at 28 1/2 on Dec. 31, and Rock Island common, which touched 30 1/2 the same day. The contest for the control of the Colorado Fuel and Iron Company ended on Dec. 6, the day before the annual meeting at Denver, by an agreement between the three factions, Osgood, Gould and Hawley-Harriman, for the election of a compromise board of directors which would represent all the interests. On Dec. 31 final payments were made for the various properties taken over by the International Mercantile Marine Company—the Morgan shipping combination—after in the month the initial dealings in the securities of the new combination, "delivery when issued," began in the Broad Street curb market.

A syndicate agreement was sent out by J. P. Morgan & Co. to a number of the large stockholders of the Colorado Fuel and Iron Company looking to the retirement of the \$15,000,000 of preferred stock and calling for a deposit of the common stock with the syndicate, with power to vote for consolidation, mergers and other arrangements as from time to time the syndicate might deem best. Announcement was made of the passing of the control of the Pere Marquette Railroad to new interests, including St. Louis, New York and Chicago, the St. Louis and San Francisco Railroad. A deal was closed for the acquisition by the United States Steel Corporation of the entire capital stock of the Union Steel Company, owning the Sharon and Union Steel plants, the steel corporation guaranteeing an issue of \$45,000,000 of 5 per cent. bonds of the Union company.

Sterling exchange rates were firm early in the month, but eased toward the close. There was, however, an urgent demand for cable transfers, reflecting a desire of foreign bankers to make a good financial showing on the first of the new year. A moderate amount of gold was shipped to Argentina, the operation being understood to be a triangular one, representing the payment of money due to Argentina by Europe for wheat, wool, &c., London calling upon this city to furnish the gold.

The surplus reserves of the associated banks fell from \$9,775,750 at the beginning of December to \$9,549,200 on Dec. 27. The loans this month increased above the volume of deposits. On Dec. 6 they exceeded the deposits by \$1,674,400 and by December 27 the excess had enlarged to \$3,367,000.

The fluid Government crop report for the year showed the total harvest of corn to have been 2,523,648,312 bushels, of a farm value of \$1,017,017,340; of winter wheat, 411,788,000 bushels, of a value of \$206,727,475; spring wheat, 258,274,342 bushels, of a value of \$155,498,642; and oats, 987,942,712 bushels, of a value of \$309,584,852.

THE BOSTON STOCK MARKET.

Boston, Jan. 2.—The following table gives the prices of the leading Boston stocks in 1902:

STOCKS	High	Low	Close
Am. Express	100	98 1/2	99 1/2
Am. Tobacco	100	98 1/2	99 1/2
Am. Woolen	100	98 1/2	99 1/2
Am. Cotton	100	98 1/2	99 1/2
Am. Sugar	100	98 1/2	99 1/2
Am. Tea	100	98 1/2	99 1/2
Am. Coffee	100	98 1/2	99 1/2
Am. Rice	100	98 1/2	99 1/2
Am. Flour	100	98 1/2	99 1/2
Am. Oil	100	98 1/2	99 1/2
Am. Lard	100	98 1/2	99 1/2
Am. Soap	100	98 1/2	99 1/2
Am. Paper	100	98 1/2	99 1/2
Am. Glass	100	98 1/2	99 1/2
Am. Rubber	100	98 1/2	99 1/2
Am. Leather	100	98 1/2	99 1/2
Am. Hosiery	100	98 1/2	99 1/2
Am. Knit Goods	100	98 1/2	99 1/2
Am. Textiles	100	98 1/2	99 1/2
Am. Apparel	100	98 1/2	99 1/2
Am. Jewelry	100	98 1/2	99 1/2
Am. Watches	100	98 1/2	99 1/2
Am. Clocks	100	98 1/2	99 1/2
Am. Toys	100	98 1/2	99 1/2
Am. Games	100	98 1/2	99 1/2
Am. Books	100	98 1/2	99 1/2
Am. Stationery	100	98 1/2	99 1/2
Am. Printing	100	98 1/2	99 1/2
Am. Publishing	100	98 1/2	99 1/2
Am. Advertising	100	98 1/2	99 1/2
Am. Insurance	100	98 1/2	99 1/2
Am. Banking	100	98 1/2	99 1/2
Am. Finance	100	98 1/2	99 1/2
Am. Real Estate	100	98 1/2	99 1/2
Am. Construction	100	98 1/2	99 1/2
Am. Transportation	100	98 1/2	99 1/2
Am. Utilities	100	98 1/2	99 1/2
Am. Communications	100	98 1/2	99 1/2
Am. Miscellaneous	100	98 1/2	99 1/2

IMPORTS AND EXPORTS OF GOLD.

The following table shows the total exports and imports of gold at this port for the official figures of the Sub-Treasury:

Month	Exports	Imports
January	\$15,474	\$1,859,756
February	25,863	7,874,261
March	32,178	2,625,233
April	31,274	2,625,233
May	31,274	2,625,233
June	31,274	2,625,233
July	31,274	2,625,233
August	31,274	2,625,233
September	31,274	2,625,233
October	31,274	2,625,233
November	31,274	2,625,233
December	31,274	2,625,233
Total	\$15,474	\$1,859,756

BANK STOCKS IN 1902.

Bank	Par	Capital	Book Val.	Dividend	Dec. 31, 1902	Net
American	100	\$1,500,000	100	100	100	100
American Exchange	100	500,000	100	100	100	100
Am. Nat.	100	1,000,000	100	100	100	100
Bank of America	100	1,000,000	100	100	100	100
Bank of New York	100	1,000,000	100	100	100	100
Chas. F. Smith	100	1,000,000	100	100	100	100
City	100	1,000,000	100	100	100	100
Colonial	100	1,000,000	100	100	100	100
Commerce	100	1,000,000	100	100	100	100
Consolidated	100	1,000,000	100	100	100	100
East River	100	1,000,000	100	100	100	100
First National	100	1,000,000	100	100	100	100
Fifth Avenue	100	1,000,000	100	100	100	100
Fourth National	100	1,000,000	100	100	100	100
Gallatin	100	1,000,000	100	100	100	100
Garfield	100	1,000,000	100	100	100	100
German-American	100	1,000,000	100	100	100	100
German Exchange	100	1,000,000	100	100	100	100
Germania	100	1,000,000	100	100	100	100
Greenwich	100	1,000,000	100	100	100	100
Importers & Traders	100	1,000,000	100	100	100	100
Italian National	100	1,000,000	100	100	100	100
Jefferson	100	1,000,000	100	100	100	100
Liberty National	100	1,000,000	100	100	100	100
Lincoln	100	1,000,000	100	100	100	100
Marine	100	1,000,000	100	100	100	100
Market & Fulton	100	1,000,000	100	100	100	100
Mechanics National	100	1,000,000	100	100	100	100
Mercantile National	100	1,000,000	100	100	100	100
Mercantile Bank of India	100	1,000,000	100	100	100	100
Mutual	100	1,000,000	100	100	100	100
Nassau	100	1,000,000	100	100	100	100
National City	100	1,000,000	100	100	100	100
National Bank of United States	100	1,000,000	100	100	100	100
New Amsterdam	100	1,000,000	100	100	100	100
New York & Bk. Ass'n	100	1,000,000	100	100	100	100
New York National Exchange	100	1,000,000	100	100	100	100
Ninth National	100	1,000,000	100	100	100	100
Nineteenth Ward	100	1,000,000	100	100	100	100
Northern National	100	1,000,000	100	100	100	100
Oriental	100	1,000,000	100	100	100	100
Pacific	100	1,000,000	100	100	100	100
People's	100	1,000,000	100	100	100	100
Phenix	100	1,000,000	100	100	100	100
Produce Exchange	100	1,000,000	100	100	100	100
River	100	1,000,000	100	100	100	100
Seaboard	100	1,000,000	100	100	100	100
Second National	100	1,000,000	100	100	100	100
Shoe & Leather	100	1,000,000	100	100	100	100
State	100	1,000,000	100	100	100	100
Third National	100	1,000,000	100	100	100	100
Twenty-third Ward	100	1,000,000	100	100	100	100
Western	100	1,000,000	100	100	100	100
Yorkville	100	1,000,000	100	100	100	100

THE CURB MARKET

It Has Seen Most of the Sensations of 1902.

GROWING TOO FAST, SOME SAY.

Commissions are Distributed More Thinly Than of Old.

Curb Brokers Have Refused Shelter in New Stock Exchange and Will Stay Weather Harassed and Independent.

On the Street—Remarkable Stock Manipulations in Their Circle the Year Has Witnessed—Most Active Stocks Webb-Meyer Crash—Effect of Stocks

Fifteen years ago eight men used to meet on or around the Broad Street steps of the Stock Exchange to trade in securities which for one reason or another were without any regular market. They were called curb brokers.

That was the beginning of the present curb market, an institution that plays an important part in the financial activities of Wall Street. Its growth in the past three or four years has been very rapid, and to-day there are regularly employed in this outside market some 175 brokers. The older brokers complain that this growth has been undesirable or at least that it has outgrown the increase of business.

There appears to be no remedy for this. The curb market is without any pretense of organization, or it could not maintain its peculiar position. It is a law of the New York Stock Exchange that no member shall have any connection with another organized exchange. The curb market, being unorganized, is not an exchange in the technical sense, hence members of the Stock Exchange may do business with it. This is the primary reason why the curb brokers have remained in the street. To take quarters within walls would necessitate organization of some character. The New York Stock Exchange is not unfriendly to the curb market. It was proposed, in fact, to provide quarters for the outside brokers in the new Stock Exchange building. A tentative plan was laid before a committee of the curb.

The Stock Exchange people proposed to charge the curb brokers a certain yearly sum for the privileges offered, reserving to Stock Exchange members the right to enjoy those same privileges free. When this proposal was put to a vote on the curb it was rejected.

The curb brokers foresaw that members of the Stock Exchange, enjoying for free the privileges the curb brokers paid for, would get in the way of transacting their own curb business, finally eliminating the outside brokers altogether, as they voted to stay in the street where they had always been, and for all that can now be foreseen they are likely to remain there indefinitely, grumbling and weather-harassed, but free and independent.

The year 1902 is said by the old curb brokers to have been less productive of commissions than either of the three years immediately preceding it. The new stocks that came out during 1902, stocks